

Room 112 Administration Bldg., 50 Sherburne Ave., St. Paul, MN 55155; Phone: 651.296.2600, Fax: 651.297.3996  
Persons with a hearing or speech disability can contact us through the Minnesota Relay Service by dialing 711 or 1.800.627.3529.

### CONTRACT RELEASE: W-215(5)

**DATE:** MARCH 31, 2021

**PRODUCT/SERVICE:** WIRELESS COMMUNICATIONS AND EQUIPMENT

**CONTRACT PERIOD:** APRIL 1, 2021 THROUGH AUGUST 11, 2024

**EXTENSION OPTIONS:** SEE NASPO VALUEPOINT MASTER CONTRACT

**ACQUISITION MANAGEMENT SPECIALIST /BUYER (AMS):** DOUG HEESCHEN

**PHONE:** 651.201.2422

**E-MAIL:** [doug.heeschen@state.mn.us](mailto:doug.heeschen@state.mn.us)

**WEB SITE:** [www.mmd.admin.state.mn.us](http://www.mmd.admin.state.mn.us)

#### CONTRACT VENDOR

#### CONTRACT NO.

#### TERMS

#### DELIVERY

#### AT&T National Mobility Accounts

186344

NET 30

30 DAYS

Signer: Linda Cottingham

(formerly 138528)

PO Box 6463

Carol Stream, IL 60197-6463

USA

**VENDOR NO:** 0000281822

#### Primary Contact: Steve Duckett

Title: State Account Manager

**OFFICE:** 952.221.4864

**EMAIL:** [sd226v@att.com](mailto:sd226v@att.com)

#### Second Contact: Rob Klien

Title: Regional Sales Director

**OFFICE:** 1.248.217.2276

**EMAIL:** [rk8532@att.com](mailto:rk8532@att.com)

#### FIRSTNET CONTACT: Shane Olsen

**OFFICE:** 612.417.8915

**EMAIL:** [so273v@att.com](mailto:so273v@att.com)

**\*FIRSTNET SERVICE IS AVAILABLE FROM AT&T**

#### CONTACT PERSON FOR ORDERS:

Sherina Cole

Title: Client Solutions Support

**OFFICE:** 405.343.8340

**EMAIL:** [sr215m@att.com](mailto:sr215m@att.com)

#### CONTACT PERSON TO EXPEDITE ORDERS:

Mike Schreiber

Inside Sales

**OFFICE:** 612.323.8303

**EMAIL:** [ms255c@att.com](mailto:ms255c@att.com)

**REMIT ADDRESS:** PO BOX 6463, CAROL STREAM, IL 60197-6463

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CONTRACT VENDOR	CONTRACT NO.	TERMS	DELIVERY
<b>T-MOBILE USA, INC.</b> Signer: David Bezzant Suite 400 800 W. 78 <sup>th</sup> St. Edina, MN 55439	<b>186345</b> (formerly 137773)	<b>NET 30</b>	<b>2-5 DAYS ARO</b>

**VENDOR NO:** 0000297210

**Contact:** Shannon Hewitt-Tapp  
Title: State Industry Segment Advisor  
**OFFICE:** 916.568.4495  
**EMAIL:** [Shannon.Hewitt-Tapp@t-mobile.com](mailto:Shannon.Hewitt-Tapp@t-mobile.com)

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CONTRACT VENDOR	CONTRACT NO.	TERMS	DELIVERY
<b>VERIZON WIRELESS (CELLCO PARTNERSHIP DBA VERIZON WIRELESS)</b> Signer: Todd Loccisano 505 US Highway 169 North Plymouth, MN 55441	<b>186346</b> (formerly 147347)	<b>NET 30</b>	<b>2-5 DAYS ARO</b>

**VENDOR NO:** 0000254225

**Contact:** Nicki Cullen  
Title: Managing Partner, Public Sector Sales  
**OFFICE:** 612.590.3528  
**EMAIL:** [nicki.cullen@verizonwireless.com](mailto:nicki.cullen@verizonwireless.com)

Previous contact, Erik Perschmann, has changed departments.

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**CONTRACT USERS.** This Contract is available to the following entities as indicated by the checked boxes below:

- State agencies
- Cooperative Purchasing Venture (CPV) members
- Limited to the following entities only \_\_\_\_\_

**STATE AGENCY CONTRACT USE.** This Contract must be used by State agencies unless a specific exception is granted in writing by the AMS listed above.

**STATE AGENCY ORDERING INSTRUCTIONS.** Orders are to be placed directly with the Contract Vendor. State agencies should use a Contract release order (CRO) or a blanket purchase order (BPC). The person ordering should include his or her name and phone number. Follow the directions below for placing orders and servicing accounts.

**CONTRACT FEEDBACK.** If these commodities or services can be better structured to help you with your business needs, let us know. We solicit your comments and suggestions to improve all of our contracts so that they may better serve your business needs. If you have a need for which no contract currently exists, or you would like to be able to use an existing state contract that is not available to your entity, whether a state agency or CPV, please contact us. If you have specific comments or suggestions about an individual contract you can submit those via the [Contract Feedback Form](#).

## SPECIAL TERMS AND CONDITIONS

**SCOPE.** The State of Minnesota has entered into a Participating Addendum with the above wireless carriers to provide wireless communication services and devices for State agencies and CPV Members utilizing the NASPO/ValuePoint National Master Contract:

- Voice
- Data
- Handheld Devices
- Mobile-to-Mobile Management
- First Response (e.g. FirstNet)
- Accessories

Categories:

Full definitions are available in the NASPO ValuePoint master contract for each vendor.

Category 1 - Cellular Wireless Services: This category will cover the basic cellular wireless transport services for voice, data and messaging, as well as any new basic transport services that may be introduced for applications like those defined for Internet of Things (IoT) applications.

Category 2 - Equipment and Accessories: This category includes any equipment or accessories operating over cellular carrier-provided network services or intended for use with cellular connected devices.

Category 3 - Turnkey Wireless and IoT Solutions that are offered as a product: This category includes any of the wireless or IoT solutions or applications being offered as a complete product by the cellular wireless carriers or any other Contractor(s).

- 3a – Fleet Management. Allows the management of tasks associated with managing a fleet of vehicles through the use of telematics or remote sensing devices.
- 3b – Mobile Device Management/Enterprise Mobility Management (MCM/EMM). These are solutions IT organizations use to manage and support end users' mobile devices, applications and data, and to enforce enterprise security policies.
- 3c – Mobile Integration/Mobile Substitution Solutions
- 3d – Workforce management
- 3e – Field Service Management
- 3f – Mobile Data Collection/Mobile Forms
- 3g – Traffic Management and Intelligent Transport Systems (ITS)
- 3h – (intentionally left blank)
- 3i – Public Safety Systems. Any system that would be used by public safety organizations in executing their duties.
- 3j – IoT Management. Solutions to monitor, manage and maintain networks of Internet of Things (IoT) devices.
- 3m – Enterprise Messaging
- 3n – Secure LAN Access. A cellular wireless service providing a security end-to-end virtual private network (VPN) type connection between a mobile device and to the customer's local area network (LAN)

Categories approved for each vendor:

- AT&T has been approved for Categories 1, 2, 3a and 3b.
- T-Mobile has been approved for Categories 1 and 2.
- Verizon has been approved for Categories 1, 2 and 3. **NOTE:** State agencies are approved for 3a and 3b but may not utilize other Category 3 subcategories without first getting MNIT approval.
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**VENDOR INFORMATION REGARDING CONTINUITY PLANNING & INFORMATION.**

**SPECIAL EMERGENCY RESPONSE OPTIONS UNDER THIS CONTRACT. Capabilities are determined at the time of the emergency event. Contact the AMS for information.**

**VERIFYING THE CONTRACT PRICES.**

Only accept contract vendor quotes that provide itemized contract pricing (lump sum price quotes must be rejected and reworked by the Contract Vendor to show itemized State contract pricing).

Prior to accepting an order and/or issuing payment on an invoice, inspect the goods and/or deliverables to ensure they match both the terms and pricing of the contract.

Pricing is subject to change during the term of the contract.

Contact the AMS/Buyer detailed herein to report any pricing discrepancies or for assistance in confirming/calculating contract pricing.

**AUTHORIZATION FORM**

In order to receive access to the Contract Vendor's website, an authorized user must fill out an "Authorization Form" and submit to the Contract Vendor(s). The Contract Vendor(s) will issue logon credentials to access their website. It is the responsibility of each agency to determine and monitor who is authorized to access the Contract Vendor's website to place orders, etc. Current "authorized users" can maintain the current logon and password obtained from AT&T Mobility, Verizon Wireless, T-Mobile and Sprint Solutions.

Click on the following link to obtain the "Authorization Form":

[http://www.mmd.admin.state.mn.us/process/admin/spreadsheets/W-215\(5\)AuthorizationForm.xlsx](http://www.mmd.admin.state.mn.us/process/admin/spreadsheets/W-215(5)AuthorizationForm.xlsx)

Completed authorization forms shall be sent to the following e-mail addresses:

AT&T: [stateofmncontract@att.com](mailto:stateofmncontract@att.com)

T-Mobile: [charles.casey6@t-mobile.com](mailto:charles.casey6@t-mobile.com)

Verizon: [erik.perschmann@verizonwireless.com](mailto:erik.perschmann@verizonwireless.com)

## CONTRACT VENDORS, OFFERINGS, WEBSITE, ORDERING INFORMATION AND TERMS AND CONDITIONS:

### AT&T NATIONAL ACCOUNTS

#### How to place an order:

Customers may place orders for equipment, accessories, and services by using the Ordering and Pricing Websites.

#### New users:

Send authorization form and a tax exemption certificate (if applicable) to [StateofMNContract@att.com](mailto:StateofMNContract@att.com). A username and login access to AT&T's online ordering portal, Premier, will be created and emailed to you. You will need to reset password within 24 hours of receipt of login information.

#### Existing customers:

Log into Premier online store to place orders.

- Ordering Website:
  - The ordering website: [www.wireless.att.com/business/](http://www.wireless.att.com/business/)
    - Customers must log in to purchase plans and equipment on this website.
- State of MN Contract Information:
  - Pricing information for devices and plans specific to the State of MN can be found here: [AT&T Participating Addendum with Minnesota Contract 186344](#)

[NASPO ValuePoint AT&T Price List](#)  
[NASPO ValuePoint AT&T Master Contract](#)

### T-MOBILE USA

#### How to place an order:

Customers may place orders for equipment, accessories and services by using the website.

- Send authorization form and a tax exemption certificate (if applicable) to [charles.casey6@t-mobile.com](mailto:charles.casey6@t-mobile.com)
  - You will be contacted by the Contract Vendor with access to the website.
- Step-by-step instructions for logging into the website:
  - [http://www.mmd.admin.state.mn.us/pdf/W-215\(5\)TMobile\\_Setup.pdf](http://www.mmd.admin.state.mn.us/pdf/W-215(5)TMobile_Setup.pdf)
- Place orders here: <https://www.t-mobile.com/offers/government-wireless-solutions>
- State of MN Contract Information:
  - Pricing information for devices and plans specific to the State of MN can be found here: [T-Mobile Participating Addendum with Minnesota Contract 186345](#)

[NASPO ValuePoint T-Mobile Price List](#)  
[NASPO ValuePoint T-Mobile Master Contract](#)  
[NASPO ValuePoint T-Mobile Amendment 1](#)  
[NASPO ValuePoint T-Mobile Amendment 2](#)  
[NASPO ValuePoint T-Mobile Amendment 3](#)  
[NASPO ValuePoint T-Mobile Amendment 4](#)

## **VERIZON WIRELESS**

### How to place an order:

Customers may place orders for equipment, accessories and services by using the website.

- Send authorization form and a tax exemption certificate (if applicable) to [erik.perschmann@verizonwireless.com](mailto:erik.perschmann@verizonwireless.com). You will be contacted by the Contract Vendor with access to the website.
- Place orders here: <https://business.verizon.com/>
- State of MN Contract Information:
  - Pricing information for devices and plans specific to the State of MN can be found here: [Verizon Participating Addendum with Minnesota Contract 186346](#)

[NASPO ValuePoint Verizon Price List](#)

[NASPO ValuePoint Verizon Master Contract](#)

[NASPO ValuePoint Verizon Attachment G \(updated June 2020\)](#)

[NASPO ValuePoint Verizon Amendment 1](#)

[NASPO ValuePoint Verizon Amendment 2](#)

[NASPO ValuePoint Verizon Amendment 3](#)

[NASPO ValuePoint Verizon Amendment 4](#)

[Links to additional NASPO ValuePoint Verizon material](#)

### **REVISIONS.**

03/19/2021      Contract Release posted.