

Admin Minnesota

Office of State Procurement

Room 112 Administration Bldg., 50 Sherburne Ave., St. Paul, MN 55155; Phone: 651.296.2600, Fax: 651.297.3996
Persons with a hearing or speech disability can contact us through the Minnesota Relay Service by dialing 711 or 1.800.627.3529.

CONTRACT RELEASE: R-651(5)

DATE: APRIL 4, 2024

PRODUCT/SERVICE: RADIO COMMUNICATION EQUIPMENT – PUBLIC SAFETY TWO-WAY RADIOS (VHF/UHF, BASE STATION EQUIPMENT, AND 800 MHZ)

CONTRACT PERIOD: APRIL 1, 2022, THROUGH MARCH 31, 2025

EXTENSION OPTIONS: UP TO 24 MONTHS

ACQUISITION MANAGEMENT SPECIALIST/BUYER (AMS): DALE STEVENS

PHONE: 651.201.2448 **E-MAIL:** dale.stevens@state.mn.us **WEB SITE:** www.mn.gov/admin/osp/

CONTRACT USERS. This Contract is available to the following entities as indicated by the checked boxes below

- State agencies
- Cooperative Purchasing Venture (CPV) members
- Limited to the following entities only _____

<u>CONTRACT VENDOR</u>	<u>CONTRACT NO.</u>	<u>TERMS</u>	<u>DELIVERY</u>
ACTION RADIO & COMMUNICATIONS, LLC Gregory Sapp/President 11133 – 86 th Avenue N Maple Grove, MN 55369	209486	NET 30	UP TO 60 DAYS ARO

VENDOR NO: 0000964973

Josh Ewing
Operations Manager
PHONE: 763.391.6611
EMAIL: josh@actionradio.com

Andrew Johnson
Purchase Orders
Phone: 763.391.6611
EMAIL: business@actionradio.com

MANUFACTURER: Tait, Icom, Kenwood, & Maxon
Offering UHF/VHF & 800 MHz radios

PRICE SCHEDULE: [LINK](#)

ICOM PARTS CATALOG (10% OFF LIST): [LINK](#)

KENWOOD PARTS CATALOG (10% OFF LIST): [LINK](#)

TAIT ACCESSORIES CATALOG (10% OFF LIST): [LINK](#)

CONTRACT VENDOR**BEARCOM**

Craig Nelson/General Manager
 2200 University Avenue West
 Suite 180
 St. Paul, MN 55114

CONTRACT NO.**209488****TERMS****NET 30****DELIVERY****SUBJECT TO AVAILABILITY****VENDOR NO:** 0000213124

Katie Seymour

Account Representative

PHONE: 651.646.1051 x20419**FAX:** 651.646.3155**EMAIL:** katie.seymour@bearcom.com**MANUFACTURER:** Motorola

Offering UHF/VHF radios

PRICING PAGES: [LINK](#)

MOTOROLA PARTS CATALOG: BearCom to provide Screen shot showing MSRP List price at time of order placement for service and replacement parts. Contract is for 10% off List price.

CONTRACT VENDOR**BK TECHNOLOGIES, INC.**

7100 Technology Drive
 West Melbourne, FL 32904

CONTRACT NO.**209487****TERMS****NET 30****DELIVERY****UP TO 100 DAYS ARO****VENDOR NO:** 0000386370

Carolyn French

Contract Administrator

PHONE: 321.237.1306**MOBILE:** 321.616.3210**EMAIL:** cfrench@bktechnologies.com**PURCHASE ORDERS:**

Bob Scheiber

Regional Sales Manager

PHONE: 507.456.8690**EMAIL:** bscheiber@bktechnologies.com**MANUFACTURER:** BK Technologies

Offering UHF/VHF & 800 MHz radios

PRICING PAGES: [LINK](#)**BK RETAIL PARTS CATALOG (30% OFF LIST):** [LINK](#)**AUTHORIZED DISTRIBUTORS & SERVICE CENTERS:****BK Technologies (Service)**

7100 Technology Drive
 West Melbourne, FL 32904
 800.422.6281

EMAIL: service@bktechnologies.com**Roger's Two-Way Radio (Distributor)**

102 Lincoln Avenue SE
 Bemidji, MN 56601

Jeremy Vogel -

EMAIL: sales@rogerstwoway.com

218.751.3077

Vendor No: 0000205741**Action Radio Communications, LLC (Distributor)**

11133 86th Avenue N
 Maple Grove, MN 55369

Josh Ewing

763.391.6611

EMAIL: josh@actionradio.com**Vendor No:** 0000964973

CONTRACT VENDOR

EF JOHNSON COMPANY
Duane Anderson/CEO
1440 Corporate Drive
Irving, TX 75038

CONTRACT NO.

209492

TERMS

NET 30

DELIVERY

**2 WEEKS ARO
(IN STOCK ITEMS)**

VENDOR NO: 0000205354

John Daly
Contracts Manager
PHONE: 972.819.0731
EMAIL: john.daly@efji.com

David Anderson
Purchase Orders
PHONE: 972.819.0721
EMAIL: danderson@efji.com

MANUFACTURER: EF Johnson/Kenwood Viking
Offering UHF/VHF & 800MHz radios

PRICING PAGES: [LINK](#)

AUTHORIZED DISTRIBUTORS AND SERVICE SHOPS:

M & H Communications
604 7th St SW
Pipestone, MN 56164
507.825.2641
Chuck.mhcomm@gmail.com
Vendor No. 0000206252

Voyageurs Comtronics Corp.
6063 Hwy 11
International Falls, MN 56649
218.283.9477
voycom@northwinds.net
Vendor No. 0000221082

Action Radio Communications
11133 86th Ave N
Maple Grove, MN 55369
763.391.6611
josh@actionradio.com
Vendor No: 0000964973

**Hunt Electric Corp. dba
Arrowhead Radio & Security**
4330 W 1st St
Duluth, MN 55807
218.628.3323
cprivette@huntelec.com
Vendor No. 0000207617-002

Professional Wireless Comm.
451 Cliff Rd E, #101
Burnsville, MN 55337
952.746.2500
mark@pwcmm.com
Vendor No. 0000245602

Brandon Communications
800 Central Ave
Brandon, MN 56315
320.524.2283
rkorkowski@gctel.net
Vendor No. 0000208496

Mobile Radio Engineering
745 Boone Ave E
Golden Valley, MN 55742
763.544.3319
mobilemike@mobilerradioeng.com
Vendor No: 0000211152

Roger's Two-Way Radio
102 Lincoln Ave SE
Bemidji, MN 56601
218.751.3077
sales@rogerstwoway.com
Vendor No. 0000205741

CONTRACT VENDOR

L3HARRIS TECHNOLOGIES, INC.
221 Jefferson Ridge Parkway
Lynchburg, VA 24052

CONTRACT NO.

209494

TERMS

NET 30

DELIVERY

UP TO 120 DAYS ARO

VENDOR NO: 0000193004

Marilyn Brannan
State & Local IDIQ Contract Administrator
PHONE: 434.385.2866
EMAIL: PSPCIDIQContracts@L3harris.com

Customer Care Center
PHONE: 800.368.3277, Opt. #9
EMAIL: pspc_custfocus@L3harris.com

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MANUFACTURER: L3Harris
Offering UHF/VHF & 800MHz radios

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AUTHORIZED DISTRIBUTORS AND SERVICE SHOPS:

Roger's Two Way Radio
102 Lincoln Avenue SE
Bemidji, MN 56601
Jeremy Vogel
218.751.3077
jvogel@rogerstwoway.com
Vendor No: 0000205741

Racom
201 W State Street
Marshalltown, IA 50158
Terry Brennan
888.752.1015
Terry.brennan@racom.net
Vendor No: 0000218621

Action Radio Communications
11133 86th Avenue N
Maple Grove, MN 55369
Josh Ewing
763.391.6611
josh@actionradio.com
Vendor No: 0000964973

<u>CONTRACT VENDOR</u>	<u>CONTRACT NO.</u>	<u>TERMS</u>	<u>DELIVERY</u>
MOBILE RADIO ENGINEERING Dan Davey/President 745 Boone Avenue North Golden Valley, MN 55427	209491	NET 30	VARIES

VENDOR NO: 0000211152

Dan Davey
President
PHONE: 763.544.3319
FAX: 763.544.2078
EMAIL: dan@mobilerradioeng.com

MANUFACTURER: Kenwood
Offering UHF/VHF radios

PRICING PAGES [LINK](#)

<u>CONTRACT VENDOR</u>	<u>CONTRACT NO.</u>	<u>TERMS</u>	<u>DELIVERY</u>
MOTOROLA SOLUTIONS 500 Monroe Street Chicago, IL 60661	209493	NET 30	6 – 8 WEEKS ARO

VENDOR NO: 0000203508

Frank Jarman
Sr. Account Manager
PHONE: 320.583.3995
EMAIL: frank.jarman@motorolasolutions.com

MANUFACTURER: Motorola
Offering UHF/VHF & 800MHz radios

PRICING PAGES: [LINK](#)

AUTHORIZED REPRESENTATIVES & SERVICE CENTERS:

If using one of the representatives below to fulfill your order, P.O.s/orders must still be made out to Motorola Solutions and reference the terms of the Contract.

Alpha Wireless

1115 Cross Street
North Mankato, MN 56001
507.625.6720
Vendor No: 0000202184

West Central Communications

612 Industrial Drive
Willmar, MN 56201
605.342.7885
Vendor No: 0000194434

Ancom Technical Center

1800 E Cliff Rd, Suite 17-A
Burnsville, MN 55337
612.808.0033
Vendor No: 0000248879

Stones Mobile Radio

1550 47th Avenue South
Grand Forks, ND 58201
701.772.6691
Vendor No: 0000196118

Com-Tec (Service Only)

101 1st Avenue SW
Glenville, MN 56036
507.448.3717
Vendor No: 0000287001

Midstates Wireless

55 N 3rd Street
Fargo, ND 58102
701.293.9561
Vendor No: 0000234258

Rogers Two Way Radio

102 Lincoln Street
Bemidji, MN 56601
218.751.3077
Vendor No: 0000205741

**Duluth-Superior
Communications**

711 Hammond Avenue
Superior, WI 54880
715.392.2911
Vendor No: 0000217084

BayCom, Inc (Service-Only)

9494 Hemlock Ln N
Maple Grove, MN 55369
763.315.8691
Vendor No: 0000795403-002

CONTRACT VENDOR

**PROFESSIONAL WIRELESS
COMMUNICATIONS**

451 Cliff Road E, Suite 101
Burnsville, MN 55337

VENDOR NO: 0000245602

Mark Greenlee
Vice President

PHONE: 952.746.2500

EMAIL: mark@pwcmm.com

MANUFACTURER: Kenwood & Hytera
Offering UHF/VHF radios

PRICING PAGES: [LINK](#)

CONTRACT NO.

209489

TERMS

NET 30

DELIVERY

10 DAYS ARO

STATE AGENCY CONTRACT USE. These Contracts must be used by State agencies unless a specific exception is granted in writing by the AMS listed above.

STATE AGENCY ORDERING INSTRUCTIONS. Orders are to be placed directly with the Contract Vendor. State agencies should use a Contract release order (CRO) or a blanket purchase order (BPC). The person ordering should include his or her name and phone number. Orders may be submitted via fax.

CONTRACT FEEDBACK. If these commodities or service can be better structured to help you with your business needs, let us know. We solicit your comments and suggestions to improve all of our contracts so that they may better serve your business needs. If you have a need for which no contract currently exists, or you would like to be able to use an existing

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state contract that is not available to your entity, whether a state agency or CPV, please contact us. If you have specific comments or suggestions about an individual contract, you can submit those via the [Contract Feedback Form](#).

SPECIAL TERMS AND CONDITIONS

SCOPE. To provide radio communication equipment: 800MHz, UHF/VHF radios and Base Station Radio Equipment for State agencies and CPV members.

PRICES. At no time should the ordering entity pay more than the Contract price. Agencies must contact the AMS immediately and fill out a [Vendor Performance Report](#) if there is a discrepancy between the price on the invoice and the Contract price.

DELIVERY. All deliveries shall be FOB Destination, prepaid and allowed (freight included in the price).

PRICING CAN BE FOUND BY CLICKING ON THE LINK ABOVE FOR EACH CONTRACT VENDOR

VERIFYING THE CONTRACT PRICES. The following information explains the method(s) for calculating and/or confirming the contract prices.

The Contract(s) was executed with FIXED PRICING. The pricing offered must match or be lower than that detailed herein.

The Contract(s) Service and Replacement Parts is a PERCENTAGE DISCOUNT OFF OF LIST PRICE. To calculate the Contract Price, follow the three steps detailed below.

1. Locate the appropriate price list linked above or provided at time of order.
2. Calculate the Contract Price by applying the Percentage Discount Off of the Appropriate List Price to the appropriate Price List.
3. Confirm the price offered is equal to, or lower than, the price calculated in Item 2.

Only accept contract vendor quotes that provide itemized contract pricing (lump sum price quotes must be rejected and reworked by the Contract Vendor to show itemized State contract pricing).

Prior to accepting an order and/or issuing payment on an invoice, inspect the goods and/or deliverables to ensure they match both the terms and pricing of the contract.

Contact the AMS/Buyer detailed herein to report any pricing discrepancies or for assistance in confirming/calculating contract pricing.

SWIFT Line:

Line 1	Radio Communication Equipment	43191500
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REVISIONS.

04/04/2024 All Contract extensions through 3/31/2025 finalized.

04/01/2024 All Contracts extended through 3/31/2025 with Price Schedule changes to Contract Nos. 209486, 209488, 209487, 209493 with Action Radio & Communications, BearCom, BK Technologies, and Motorola Solutions.

04/01/2023 All Contracts extended through 3/31/2024 with Price Schedule changes to Contract Nos. 209487, 209492, 209494, 209493 with BK Technologies, E.F. Johnson, L3Harris Technologies, and Motorola Solutions.

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- 01/24/2023 Contact person for Motorola Solutions, Contract No. 209493, changed.
- 12/09/2022 Action Radio Communications, LLC, and Roger's Two-Way Radio added as authorized distributors to Contract No. 209487 with BK Technologies, Inc.
- 10/19/2022 BayCom, Inc., added as a service-only representative to Motorola Solutions, Inc, Contract No. 209493.
- 05/25/2022 Authorized distributors addresses for Racom and Roger's Two Way Radio on Contract No. 209494 with L3 Harris corrected.
- 04/26/2022 Contract with L3Harris Technologies, Inc., executed.