

Admin Minnesota

Office of State Procurement

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Persons with a hearing or speech disability can contact us through the Minnesota Relay Service by dialing 711 or 1.800.627.3529.

CONTRACT RELEASE: R-651(5)

DATE: MAY 11, 2021

PRODUCT/SERVICE: RADIO COMMUNICATION EQUIPMENT – PUBLIC SAFETY TWO-WAY RADIOS (VHF/UHF, BASE STATION EQUIPMENT, AND 800 MHZ)

CONTRACT PERIOD: FEBRUARY 1, 2017 THROUGH JANUARY 31, 2022

EXTENSION OPTIONS: NONE

ACQUISITION MANAGEMENT SPECIALIST/BUYER (AMS): DALE STEVENS

PHONE: 651.201.2448 **E-MAIL:** dale.stevens@state.mn.us **WEB SITE:** www.mmd.admin.state.mn.us

CONTRACT USERS. This Contract is available to the following entities as indicated by the checked boxes below

- State agencies
- Cooperative Purchasing Venture (CPV) members
- Limited to the following entities only _____

<u>CONTRACT VENDOR</u>	<u>CONTRACT NO.</u>	<u>TERMS</u>	<u>DELIVERY</u>
BAY COM, INC. Formerly INFINITY WIRELESS, INC. Robert Dillon, President 2040 Radisson Street Green Bay, WI 54302-2085	157301 (New Contract #) 119591 (Old Contract #)	NET 30	3 - 10 DAYS

VENDOR NO: 0000795403

Scott Johnson, VP of Sales
PHONE: 920.544.4278
MOBILE: 920.419.1486
EMAIL: sejohnson@baycominc.com

MANUFACTURER: Vertex & Motorola
Offering UHF/VHF radios

PRICING PAGES: [http://www.mmd.admin.state.mn.us/pdf/R-651\(5\)BaycomPriceSchedule.pdf](http://www.mmd.admin.state.mn.us/pdf/R-651(5)BaycomPriceSchedule.pdf)

Contract Release: R-651(5)

CONTRACT VENDOR

CONTRACT NO.

TERMS

DELIVERY

BEARCOM

119592

NET 30

7 DAYS

Craig Nelson/General Manager
2200 University Avenue West
Suite 180
St. Paul, MN 55114

VENDOR NO: 0000213124

Pat Zebro
Sales Representative
PHONE: 651.646.1051 / **MOBILE:** 612.363.1165
FAX: 651.646.3155
EMAIL: pat.zebro@bearcom.com

MANUFACTURER: Vertex & Motorola
Offering UHF/VHF radios

PRICING PAGES: [http://www.mmd.admin.state.mn.us/pdf/R-651\(5\)BearComPricing.pdf](http://www.mmd.admin.state.mn.us/pdf/R-651(5)BearComPricing.pdf)

CONTRACT VENDOR

EF JOHNSON COMPANY

Duane Anderson/CFO
1440 Corporate Drive
Irving, TX 75038

CONTRACT NO.

119588

TERMS

2% in 30

DELIVERY

5 DAYS

VENDOR NO: 0000205354

Timi Jackson
General Counsel
PHONE: 972.819.2336
MOBILE: 305.790.4182
EMAIL: tjackson@efji.com

Mary Ehlenfeldt
Sales Representative
PHONE: 972.819.2337
FAX: 972.819.2307
EMAIL: orders@efji.com

MANUFACTURER: EF Johnson/Kenwood Viking
Offering UHF/VHF & 800MHz radios

PRICING PAGES: [http://www.mmd.admin.state.mn.us/pdf/R-651\(5\)EFJohnsonPricing.pdf](http://www.mmd.admin.state.mn.us/pdf/R-651(5)EFJohnsonPricing.pdf)

AUTHORIZED DISTRIBUTORS AND SERVICE SHOPS:

Mobile Radio Engineering

745 Boone Avenue East
Golden Valley, MN 55742
763.544.3319
mobilemike@mobilerradioeng.com
Vendor No: 0000211152

Action Radio Communications

11133 86th Avenue N
Maple Grove, MN 55369
763.391.6611
josh@actionradio.com
Vendor No: 0000964973

Paul's Two Way

31547 20th Street
Pemberton, MN 56078
507.461.2653
paul@paulsradiorepair.com
Vendor No: 0000813225

Ancom Communications

1800 E. Cliff Road
Burnsville, MN 55337
952.808.0033
Neal.caflich@ancom.org
Vendor No: 0000248879

**Hunt Electric Corp. d/b/a
Arrowhead Radio & Security**

4330 West 1st Street
Duluth, MN 55807
218.628.3323
cprivette@huntelec.com
Vendor No. 0000207617-002

Roger's Two-Way Radio

102 Lincoln Ave SE
Bemidji, MN 56601
218.751.3077
sales@rogerstwoway.com
218.751.3077
Vendor No. 0000205741

M & H Communications

604 7th Street SW
Pipestone, MN 56164
507.825.2641
Chuck.mhcomm@gmail.com
Vendor No. 0000206252

Professional Wireless Comm.

451 Cliff Road E, #101
Burnsville, MN 55337
952.746.2500
mark@pwcmm.com
Vendor No. 0000245602

Voyageurs Comtronics Corp.

6063 Hwy. 11
International Falls, MN 56649
218.283.9477
voycom@northwinds.net
Vendor No. 0000221082

Brandon Communications

800 Central Avenue
Brandon, MN 56315
320.524.2283
rkorkowski@gctel.net
Vendor No: 0000208496

CONTRACT VENDOR

HARRIS CORPORATION

Andrew Wilson/Contracts Manager
221 Jefferson Ridge Parkway
Lynchburg, VA 24052

CONTRACT NO.

119586

TERMS

NET 30

DELIVERY

**5 – 10 DAYS
CUSTOM ORDERS
UP TO 30 DAYS**

PURCHASE ORDERS TO:

19540 Boston Street NW
Elk River, MN 55330

VENDOR NO: 0000193004

Andrew Wilson
Contracts Manager
PHONE: 434.485.7970
EMAIL: Andrew.wilson@harris.com

Customer Care Center
PHONE: 800.368.3277
EMAIL: pspc_custfocus@harris.com

MANUFACTURER: Harris
Offering UHF/VHF radios

PRICING PAGES: [http://www.mmd.admin.state.mn.us/pdf/R-651\(5\)HarrisPricing.pdf](http://www.mmd.admin.state.mn.us/pdf/R-651(5)HarrisPricing.pdf)

AUTHORIZED DISTRIBUTORS AND SERVICE SHOPS:

Racom

201 W State Street
Marshalltown, IA 50158
Terry Brennan
888.752.1015
Terry.brennan@racom.net
Vendor No: 0000218621

Mobile Radio Engineering

745 Boone Avenue North
Golden Valley, MN 55427
Dan Davey
763.544.3319
dan@mobilerradioeng.com
Vendor No: 0000211152

Alpha Wireless Communications

1115 Cross Street
North Mankato, MN 56003
Kurt Woodruf
507.625.6720
kurtw@alpha-wireless.com
Vendor No: 0000202184

Roger's Two Way

102 Lincoln Avenue SE
Bemidji, MN 56601
Jeremy Vogel
218.751.3077
jvogel@rogerstwoway.com
Vendor No: 0000205741

Stan's Communications

2103 13th Avenue North
Grand Forks, ND 58203
Stan Whicker
701.746.5454
shwhicker@gmail.com
Vendor No: 0000267529

Stones Mobile Radio, Inc

1550 47th Avenue S
Grand Forks, ND 58201
Attn: Paul Haen
701.772.6691
paul@stonesmobileradio.com
Vendor No: 0000196118

General Communications

2880 Commerce Park Drive
Madison, WI 53719
Greg Vlack
608.271.4848
Greg.vlack@gencomm.com

Action Radio Communications

11133 86th Avenue N
Maple Grove, MN 55369
763.391.6611
josh@actionradio.com
Vendor No: 0000964973

Contract Release: R-651(5)

CONTRACT VENDOR

CONTRACT NO.

TERMS

DELIVERY

MOBILE RADIO ENGINEERING

119589

NET 30

2 WEEKS

Dan Davey/President
745 Boone Avenue North
Golden Valley, MN 55427

VENDOR NO: 0000211152

Dan Davey
President

PHONE: 763.544.3319

FAX: 763.544.2078

EMAIL: dan@mobilerradioeng.com

MANUFACTURER: Vertex & Kenwood
Offering UHF/VHF radios

PRICING PAGES: [http://www.mmd.admin.state.mn.us/pdf/R-651\(5\)MobileRadioPricing.pdf](http://www.mmd.admin.state.mn.us/pdf/R-651(5)MobileRadioPricing.pdf)

<u>CONTRACT VENDOR</u>	<u>CONTRACT NO.</u>	<u>TERMS</u>	<u>DELIVERY</u>
MOTOROLA SOLUTIONS 1712 16 th St E Glencoe, MN 55336	119587	NET 30	7 – 30 DAYS

VENDOR NO: 0000203508

Joe Fick
Sr. Account Manager
PHONE: 951.395.3463
EMAIL: joe.fick@motorolasolutions.com

MANUFACTURER: Motorola
Offering UHF/VHF & 800MHz radios

PRICING PAGES: [http://www.mmd.admin.state.mn.us/pdf/R-651\(5\)MotorolaPricing.pdf](http://www.mmd.admin.state.mn.us/pdf/R-651(5)MotorolaPricing.pdf)

AUTHORIZED REPRESENTATIVES & SERVICE CENTERS:

If using one of the representatives below to fulfill your order, P.O.s/orders must still be made out to Motorola Solutions and reference the terms of the Contract.

Alpha Wireless
1115 Cross Street
North Mankato, MN 56001
507.625.6720
Vendor No: 0000202184

Ancom Technical Center
1800 East Cliff Road, Suite 17-A
Burnsville, MN 55337
612.808.0033
Vendor No: 0000248879

Duluth-Superior Communications
711 Hammond Avenue
Superior, WI 54880
715.392.2911
Vendor No: 0000217084

Granite Electronics
535 North 31st Avenue
St. Cloud, MN 56303
320.252.1887
Vendor No: 0000198493

Midstates Wireless
55 North 3rd Street
Fargo, ND 58102
701.293.9561
Vendor No: 0000234258

Milbank Communications (Dist. Only)
901 South Dakota Street
Milbank, SD 57252
605.432.6798
Vendor No: 0000814451

Rogers Two Way Radio
102 Lincoln Street
Bemidji, MN 56601
218.751.3077
Vendor No: 0000205741

Sioux Falls Two Way Radio
700 East 3rd Street
Sioux Falls, SD 57103
605.334.9816
Vendor No: 0000387015

Stones Mobile Radio
1550 47th Avenue South
Grand Forks, ND 58201
701.772.6691
Vendor No: 0000196118

West Central Communications
612 Industrial Drive
Willmar, MN 56201
605.342.7885
Vendor No: 0000194434

Com-Tec (Service Only)
101 1st Avenue SW
Glennville, MN 56036
507.448.3717
Vendor No: 0000287001

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<u>CONTRACT VENDOR</u>	<u>CONTRACT NO.</u>	<u>TERMS</u>	<u>DELIVERY</u>
BK TECHNOLOGIES, INC. (Formerly Relm Wireless Corp.) Tim Vitou/President 7100 Technology Drive West Melbourne, FL 32904	119593	NET 30	30 DAYS OR SOONER

VENDOR NO: 0000386370

Stacey Dee
Contract Administrator
PHONE: 321.237.1306
MOBILE: 321.616.3210
sdee@bktechnologies.com

Megan Bachman
Sales Representative
PHONE: 321.503.4275
FAX: 800.704.3177
EMAIL: mbachman@bktechnologies.com

MANUFACTURER: RELM/BK
Offering UHF/VHF & 800 MHz radios

PRICING PAGES: [http://www.mmd.admin.state.mn.us/pdf/R-651\(5\)BKTechnologiesPriceSchedule.pdf](http://www.mmd.admin.state.mn.us/pdf/R-651(5)BKTechnologiesPriceSchedule.pdf)

STATE AGENCY CONTRACT USE. This Contract must be used by State agencies unless a specific exception is granted in writing by the AMS listed above.

STATE AGENCY ORDERING INSTRUCTIONS. Orders are to be placed directly with the Contract Vendor. State agencies should use a Contract release order (CRO) or a blanket purchase order (BPC). The person ordering should include his or her name and phone number. Orders may be submitted via fax.

CONTRACT FEEDBACK. If these commodities or service can be better structured to help you with your business needs, let us know. We solicit your comments and suggestions to improve all of our contracts so that they may better serve your business needs. If you have a need for which no contract currently exists, or you would like to be able to use an existing state contract that is not available to your entity, whether a state agency or CPV, please contact us. If you have specific comments or suggestions about an individual contract, you can submit those via the **Contract Feedback Form** at the following link: <http://www.mmd.admin.state.mn.us/doc/ContractFeedbackForm.doc>

SPECIAL TERMS AND CONDITIONS

SCOPE. To provide radio communication equipment: 800MHz, UHF/VHF radios and Base Station Radio Equipment for State agencies and CPV members.

PRICES. At no time should the ordering entity pay more than the Contract price. Agencies must contact the AMS immediately and fill out a Vendor Performance Report if there is a discrepancy between the price on the invoice and the Contract price.

DELIVERY. All deliveries shall be FOB Destination, prepaid and allowed (freight included in the price).

PRICING CAN BE FOUND BY CLICKING ON THE LINK ABOVE FOR EACH CONTRACT VENDOR

VERIFYING THE CONTRACT PRICES. The following information explains the method(s) for calculating and/or confirming the contract prices.

The Contract(s) was executed with FIXED PRICING. The pricing offered must match or be lower than that detailed herein.

Only accept contract vendor quotes that provide itemized contract pricing (lump sum price quotes must be rejected and reworked by the Contract Vendor to show itemized State contract pricing).

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Prior to accepting an order and/or issuing payment on an invoice, inspect the goods and/or deliverables to ensure they match both the terms and pricing of the contract.

Contact the AMS/Buyer detailed herein to report any pricing discrepancies or for assistance in confirming/calculating contract pricing.

SWIFT Line:

Line 1 Radio Communication Equipment 43191500

REVISIONS.

- 05/11/2021 New sales account representative, Joe Fick, added to Release.
- 02/26/2021 Contract No. 119593 with BK Technologies extended through 1/31/2022 with a revised price schedule, Attachment A to Amendment No. 3. All other terms and conditions remain the same.
- 02/01/2021 All Contracts with the exception of Viking Communications (119590) and BK Technologies (119593) extended through 1/31/2022 at the same prices, terms, and conditions.
- 02/01/2020 Contracts with Viking Communications and Motorola solutions extended through 1/31/2021 at the same prices, terms, and conditions. All the other contracts extended through 1/31/2021 with revised price schedules and all other terms and conditions remaining the same.
- 12/04/2019 Additional ordering information added to list of representative vendors on Contract No. 119587 with Motorola.
- 10/01/2019 Contract Administrator change on Contract #119593, BK Technologies.
- 05/15/2019 Contract No. 119591 with Infinity Wireless, Inc. assigned to Bay Com, Inc. New Contract No. is 157301.
- 02/01/2019 Contracts with Infinity Wireless, EF Johnson, Harris Corp., Mobile Radio Engineering, and BK Technologies extended through 1/31/2020 at the same prices with the addition of the non-discrimination clause. All other terms and conditions remain the same. The Contract with Bearcom extended through 1/31/2020 at the same prices, terms, and conditions. The Contract with Viking Communications extended through 1/31/2020 with revised price schedule (Attachment A to Amendment 1) and with addition of non-discrimination clause. All other terms and conditions remain the same. The Contract with Motorola Solutions extended through 1/31/2020 with revised price schedule (Attachment A to Amendment 2). All other terms and conditions remain the same.
- 11/1/2018 Amend Contract #119592 with Bearcom as follows:
Motorola XPR3500e/AAH02JDH9VA1AN VHF Portable Radio price is increased to \$470.00 and Motorola XPR3500e/AAH02RDH9VA1AN UHF Portable Radio price is increased to \$492.00 with an upgrade to a 5-year warranty included in the price on both radios per revised price schedule, Attachment A to Amendment No. 1.
- 05/08/2018 APX900 800 Mhz portable radios and related accessories added to Motorola Contract No. 119587. All other prices remain the same. Added Non-Discrimination clause to Special Terms and Conditions.